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**Verizon Deal Registration Form**

**Instructions**

**Requirements**

A fully executed registration form along with a completed or scheduled joint presentation to the end user.

**Registration**

Only one SecureLogix partner/reseller will be registered at any given time. Registration applies to the entire enterprise/government entity.

**Approval**

Registration and additional discount good for 90 days with 90-day extensions based on opportunity progress. Extension approval requires a joint (Verizon and SecureLogix) presentation to the end user.

**Notification**

SecureLogix will notify Verizon of all registration approvals and declined registrations within 3 business days of submittal. We are happy to share any reasons for a declined registration.

**Federal, State and Municipal Bids**

We cannot register an opportunity that is currently based on an official government tender.

**Verizon Deal Registration Form**

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| **Prospect Information** | **Verizon Information** |
| Company Name: | Reseller Company Name: **Verizon** |
| Street Address: | Reseller Contact Name: |
| City/State: | Phone Number: |
| Zip: | e-Mail: |
| Company Website: | Verizon Business Unit: (Check One)  Verizon Enterprise  Verizon Business Network Services |

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| --- | --- | --- | --- | --- |
| **Prospect Contact Name** | **Title** | **Phone #** | **Location** | **E-Mail** |
|  |  |  |  |  |

**Meeting/Planned Meeting to including SecureLogix Sales Team**

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| --- | --- | --- | --- | --- |
| **Date** | **Attendees** | **On-site or Web Based** | **Next Steps** | **Notes** |
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| **Installed Telephony Infrastructure:** |
| PBX Vendor |
| Number of trunks (PRI/ECAS/T1) |
| Number of SIP trunks (Concurrent Calls) |
| Datacenter POPs |
| Locations to protect |
| SBC manufacturer |
| Is SBC Managed? |

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| **Opportunity Qualifying Questions** |
| Has customer had issues with Toll Fraud? |
| TDoS? |
| Other voice attacks? |
| Primary use case(s) |
| Have you provided a network architecture diagram to SecureLogix? |
| Quote tool form provided? |
| Does Verizon currently provide security products/services to this customer? |
| Has a preliminary design been provided? |

**Approval decision will be provided by SecureLogix via email**