



Verizon Deal Registration Form Instructions

Requirements

A fully executed registration form along with a completed or scheduled joint presentation to the end user.

Registration

Only one SecureLogix partner/reseller will be registered at any given time. Registration applies to the entire enterprise/government entity.

Approval

Registration and additional discount good for 90 days with 90-day extensions based on opportunity progress. Extension approval requires a joint (Verizon and SecureLogix) presentation to the end user.

Notification

SecureLogix will notify Verizon of all registration approvals and declined registrations within 3 business days of submittal. We are happy to share any reasons for a declined registration.

Federal, State and Municipal Bids

We cannot register an opportunity that is currently based on an official government tender.

Verizon Deal Registration Form

Prospect Information	Verizon Information
Company Name:	Reseller Company Name: Verizon
Street Address:	Reseller Contact Name:
City/State:	Phone Number:
Zip:	e-Mail:
Company Website:	Verizon Business Unit: (Check One) <input type="checkbox"/> Verizon Enterprise <input type="checkbox"/> Verizon Business Network Services

Prospect Contact Name	Title	Phone #	Location	E-Mail

Meeting/Planned Meeting to including SecureLogix Sales Team

Date	Attendees	On-site or Web Based	Next Steps	Notes

Installed Telephony Infrastructure:
PBX Vendor
Number of trunks (PRI/ECAS/T1)
Number of SIP trunks (Concurrent Calls)
Datacenter POPs
Locations to protect
SBC manufacturer
Is SBC Managed?

Opportunity Qualifying Questions
Has customer had issues with Toll Fraud?
TDoS?
Other voice attacks?
Primary use case(s)
Have you provided a network architecture diagram to SecureLogix?
Quote tool form provided?
Does Verizon currently provide security products/services to this customer?
Has a preliminary design been provided?

Approval decision will be provided by SecureLogix via email